



BALANCE SHEET

Balance Sheet As of December 31, 2011

02

03

41

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ASSETS

Current Assets	
Checking/Savings	
Checking - Independent Bank	\$19,130.
Petty Cash on Hand	\$323.36
Savings - Independent Bank	\$30,569.
Total Checking/Savings	\$50,022.4
Total Current Assets	\$50,022

Fixed Assets

Furniture & Equipment	\$3,509.77
Less - Accumulated Depr	eciation \$-1,504.40
Total Fixed Assets	\$2,005.37
TOTAL ASSETS	\$52,027.78

Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	\$116.43
Total Accounts Payable	\$116.43
Other Current Liabilities	
24000 · Payroll Liabilities	\$633.08
Total Other Current Liabilities	\$633.08
Total Current Liabilities	\$749.51
Total Liabilities	\$749.51
Equity	
32000 · Retained Earnings	\$32,210.35
Net Income	\$19,067.92
Total Equity	\$51,278.27
TOTAL LIABILITIES & EQUITY	\$52,027.78

LIABILITIES & EQUITY

2011 FUNDING SOURCES

The Urban Child Institute (44%)

Membership (28%)

Event Revenue (27.25%)

Sales of DVDs and services (.75%)

Victorian Village Inc. 2011 Operating Income Chart

 The Urban Child Institite (44%)
 \$25,000

 Membership (28%)
 \$15,867

 Event Revenue (27.25%)
 \$15,644

 Sales of DVDs and services (.75%)
 \$415

Total: \$56,926

The Annual VVI Board Retreat was hosted by Woodruff Fontaine House Museum on January 29, 2011. Richard Briscoe, a member of St. Mary's Episcopal Cathedral, joined the board. Bridget Ciarmitaro, a consultant for the Assisi Foundation, led a session on board development.

The Urban Child Institute offered a three-year step-down challenge grant beginning in 2011 at \$25,000; 2012 at \$20,000; and 2013 for \$15,000. The 2011 challenge was met by board donations, memberships and event revenue. The Member's Only party was a Mardi Gras Bal held at the VVI headquarters on Saturday, Feb. 26. Thirty eight new and renewing members gave donations with 125 people in attendance.

The Ambassador Tour Guides began their employment on March 2, 2011. Their salaries, uniforms, equipment and administrative time were funded by the City of Memphis' SCIF grant for \$23,500 and the Durham Foundation at \$15,000 paid in full on March 1.



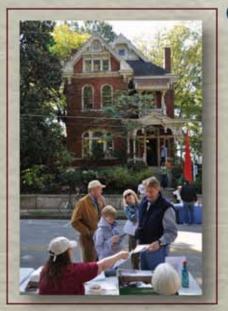
Media coverage of VVI included two articles on the Ambassadors in the Commercial Appeal and the Daily News, and articles on the Lee House.

The Ambassadors worked several events held by Memphis Chapter, APTA including the Easter Egg Hunt, the Bridal Show and Holiday Dinner in December. Rhodes College student, Lizzie Steen, interned with VVI in the spring of 2011. Lizzie wrote a script and collected images for a short YouTube promotion of the Victorian Village neighborhood.

The Downtown Memphis Commission (formerly Center City Commission) awarded VVI a special event grant in the amount of \$2,000 to cover some of the costs of the Victorian Village Home Tour and Right Road Run.

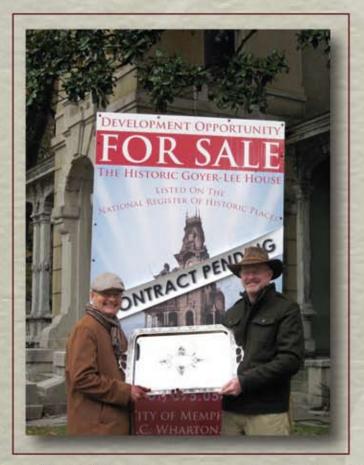
VVI managed the second Continued Legal Education (CLE) class for Juvenile Court which took place on September 30. VVI collected the fees, booked the Woodruff-Fontaine Club Rooms/Carriage House, and ordered the catered lunch. There were 99 paid attendees and after expenses the event netted VVI \$3,661.

On Saturday, October 22, VVI held the Right Road Run and the Victorian Village Home Tour. Juvenile Court created a run committee to reprise their role from 2010. Corporate sponsors included Comcast, Brother International, Outdoors Inc., and Methodist Le Bonheur printing services. The weather was perfect and, even though competing with at least five other runs, the four miler was well attended and praised for the course. Runners received a complementary ticket to the Home Tour. Jocelyn Henderson organized a silent auction which was held during the Home Tour in the Lee House. Lorie Chapman helped organize the event and Chooch Pickard consulted. The auction raised over \$3,000 with very few expense. There were 76 items from 51 donors. It was agreed that another silent auction for a "captive audience" would be even more successful.



The Victorian Village Home Tour included nine sites and an open house. Mollie Fontaine Lounge served special fare from a sidewalk cart. Tickets to the event were \$15 and VVI members in the Silver level and above were admitted free. A stage was erected in front of the Woodruff-Fontaine House where the run awards were handed out. The Adams Avenue Camerata performed vocal numbers.



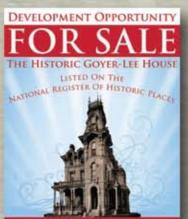


Randle Witherington received the third Victorian Village Preservation Award for his work on the Lee House, making it a laboratory for his interior design students, and for creating the Ambassador Tour Guide Training Course. The award was given to him at the Home Tour kick-off. The H.W. Durham Foundation awarded a grant for \$15,000 to VVI for the Ambassador Program. At the time of the application, the SCIF grant had not been awarded. When both grants were received, the Durham money funded the program through 2011, covering the expenditures that were reimbursed by SCIF after being spent. The Durham funding will continue the Ambassador program past the Feb. 28 ending date through the spring of 2012.

VVI continues to help market neighborhood stakeholders. The third Haunted Happenings, a Friday night house tour of Woodruff-Fontaine House. The Ambassadors were on duty to direct visitor and report any issues.

Scott and Nora continued to give presentations on Victorian Village and the key initiatives to civic groups including DAR organizations.

Gail Braddock, Regent for the Hermitage Chapter of the Daughters of the American Revolution, helped VVI receive a grant in July for \$10,000 from their national organization. The grant will fund short films about the Mallory-Neely and Woodruff-Fontaine Houses. These films will be used as part of the walking tours and Woodruff-Fontaine will use their film as an introduction to their tour. At the



THE CENTER CITY DEVELOPMENT CORPORATION www.downtownmemphis.com (901) 575.0540



VICTORIAN VILLAGE INC v.VictorianVillageInc.org (901) 523.0235 December board meeting, Gail replaced Laura Veesart as the VVI Board Advisor from the DAR. Scott invites Robert Fockler, President of the Community Foundation, to meet at the VVI office. Mr. Fockler was pleased with the VVI initiatives and encouraged us to apply for operational funding. We did so but did not receive funding in 2011.

Mike Lemm with Memphis Park Services became the contact for the Morris Park Master Plan. He has agreed to write the City Council resolution to release the funds set aside by the city for the plan.

The Lee House Request for Proposal was issued in June of 2011. After a number of onsite and follow-up meetings, one substantial proposal was submitted by José Velázquez. The next step in early 2012 is for Memphis City Council to approve the proposal.

The Mallory-Neely House Museum was completely off limits to any visitors in 2011. VVI maintained a close relationship with Jennifer Tucker, the Historic Properties Manager, who worked to finalize the roof repair and ADA compliance.



The Hyde Family Foundations awarded VVI a \$10,000 grant in December for operations. This is the third such grant received by VVI from Hyde and will go towards The Urban Child Institute's match.

The Ambassador Employment Program funded by Strategic Community Investment Funding (SCIF) paid employees and program expenses from July 2010 through December 2011. The Durham Foundation agreed to allow the remaining funds to be spent on the program beyond the one year grant anniversary.

REALITY CHECK



NO MAJOR COMMUNITY DEVELOPMENT WINS



EXECUTIVE DIRECTOR'S SALARY

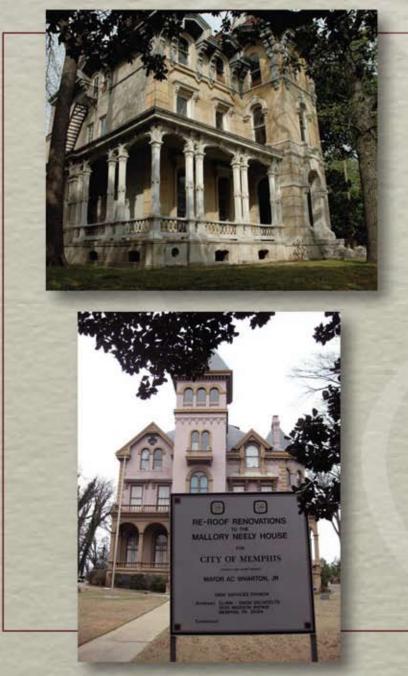
BUDGETED \$40,000 ACTUAL \$16,666

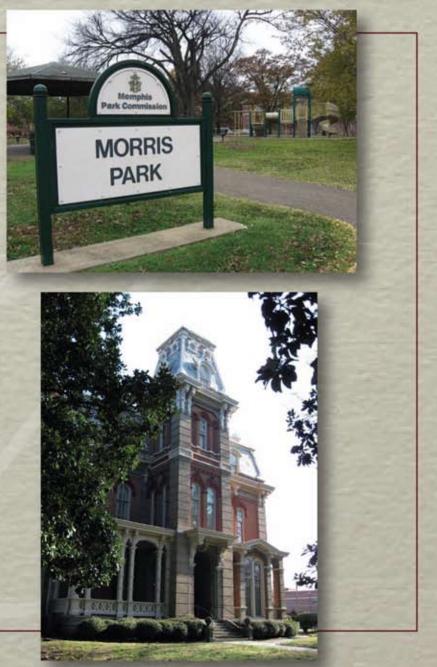


FAILED TO BE FUNDED BY:

THE ASSISI FOUNDATION THE PLOUGH FOUNDATION THE COMMUNITY FOUNDATION

MAJOR PROJECTS REPORT





LEE HOUSE

THE JAMES BED & BREAKFAST LEE HOUSE





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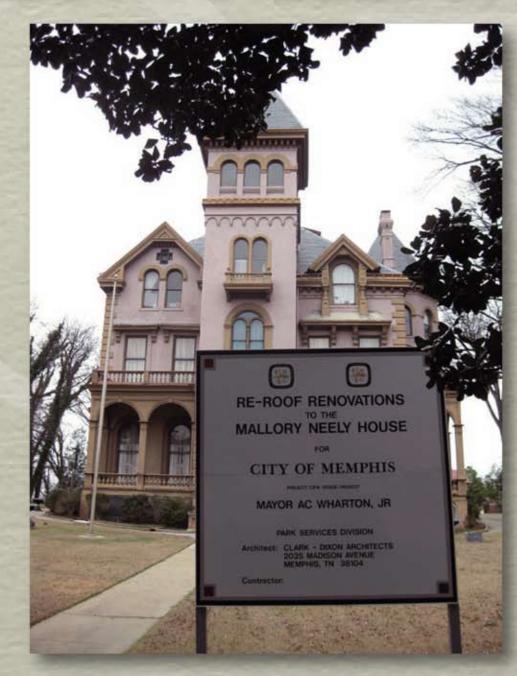
Indulge in the comfort and elegance of one of our five meticulously appointed suites-raffording each guest a one-of-a kind lodging experience unmatched in the Midsouth.

Our Vision Our Progress Your Thoughts

MORRIS PARK



MALLORY-NEELY HOUSE



WOODRUFF-FONTAINE HOUSE



NEW INITIATIVES FOR 2012

DESIGN GUIDELINES

UPDATE MASTERPLAN

SHORT FILMS

ORIGINAL MEMPHIS

and a substantial and a substantia



Knuw

Us.

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Attractions

The Cotton Museum

One hundred historic sites



The Certon Museum at the Mamphis Certon Exchange offers a unique, informative, and antartaining view of the history of Memphiathrough the lans of a world-changing industry. Located on the historic trading floor of the Mersphia Cotton Richarge, the museum sheds light on how a corp shaped the culture and estiaty of a region, from accoromic boom & bust cycles to blues music to richitecture. Tour two exhibition hale and follow the daily bosiness of a 1929 Cotton Broker with our audio walking tour of Cotton Row. Discover the plant that changed the world and the secret world behind it.

The National Civil Rights Museum



The National Chill Rights Measure at the Lorraing Motel is the assassments and of Dr. Martin Luther King, Jr. The Museum is Incated at South Main and Huling Streets, in the historic art district of downtown Memphis The Museum mints to assist in understanding the lessons of the Ciril Rights Movement and its repart and influenza on human rights movements worldwide, through its ections, sublikitions, research and adjustational programs. It shrunislas the ivil rights movement beginning in 1619 with historical exhibits, including Roo p6, the hotel room where Dr. King stayed in April of sp68.

Learn more

Woodruff-Fontaine House Museum



The Woodruff-Fortaine House Museum is one of the grand mansions on Adams Avenue, formerly known as Millonaire's Row. This mansion, built in slive, features beautiful Victorian architectural details and period furnishings. The contumes on display are part of an extensive textile collection, one of the best in the South. Tour three floors of this Victorian-era home Wednesday through Sunday, noon to a p.m. Visit the website to see the content special avhibit.

Beale Street



It feat rang out over the coross fields of the Masinippi Delta. It migrated to the structs and clobe of Memphis. It want on to influence the sound of music all over the world. Memphis is the Home of the Blues and the Birthplace of Rock in Roll And it all starts have on Beals Street.



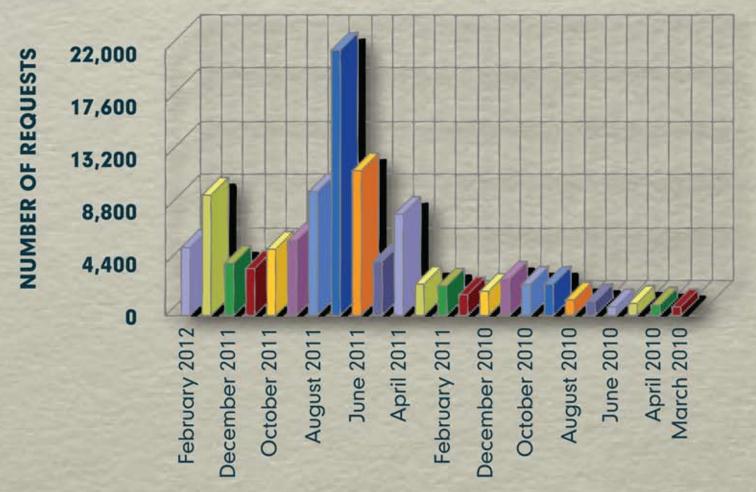
Countless inspiring stories





ORIGINAL MEMPHIS

MONTHLY REPORT



MEMBERSHIP



STANDING COMMITTEES LIST

Finance Historic Properties Parks and Streetscapes Special Events, Marketing and Membership Heritage Tourism Residential and Commercial Development